# Distributional Analysis and Inequality

#### HMRC-HMT Economics of Taxation http://darp.lse.ac.uk/HMRC-HMT

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# Distributional analysis

- Covers a broad class of economic problems
  - inequality
  - social welfare
  - poverty
- Similar techniques
  - rankings
  - measures
- Four basic components need to be clarified
  - "income" concept...
  - "income receiving unit" concept
  - a distribution
  - method of assessment or comparison
- See <u>Cowell (2000, 2008, 2011, 2016</u>), Sen and Foster (1997)

#### Income distributions n = 2



#### Income distributions n = 3



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### A fundamental question

- What makes a "good" set of principles?
- There is no such thing as a "right" or "wrong" axiom.
- However axioms could be appropriate or inappropriate
  - Need some standard of "reasonableness"
  - For example, how do people view income distribution comparisons?
- Use a simple framework to list some of the basic axioms
  - Assume a fixed population of size *n*.
  - Assume that individual utility can be measured by *x*
  - Income normalised by equivalence scales
- Follow the approach of <u>Amiel-Cowell (1999)</u> Appendix A

# Inequality axioms (1)

- **1** Anonymity. Suppose  $\mathbf{x'}$  is a permutation of  $\mathbf{x}$ . Then:  $I(\mathbf{x'}) = I(\mathbf{x})$
- **2** Population principle.  $I(\mathbf{x}) \ge I(\mathbf{y}) \Longrightarrow I(\mathbf{x},\mathbf{x},...,\mathbf{x}) \ge I(\mathbf{y},\mathbf{y},...,\mathbf{y})$
- **3 Transfer principle.** (<u>Dalton 1920</u>) Suppose  $x_i < x_j$  then, for small  $\delta$ :

 $I(x_1, x_2, ..., x_i + \delta, ..., x_j - \delta, ..., x_n) < I(x_1, x_2, ..., x_i, ..., x_n)$ 

# Income distributions *n* = 3 (close-up)



### x and x' cannot be ranked



#### Two contour maps



### Scale invariance



# Inequality axioms (2)

• **4 Decomposability**. Suppose **x**' is formed by joining **x** with **z** and **y**' is formed by joining **y** with **z**. Then :

 $I(\mathbf{x}) \ge I(\mathbf{y}) \Longrightarrow I(\mathbf{x}') \ge I(\mathbf{y}')$ 

- **5 Scale invariance.** For  $\lambda > 0$ :  $I(\mathbf{x}) \ge I(\mathbf{y}) \Rightarrow I(\lambda \mathbf{x}) \ge I(\lambda \mathbf{y})$
- **6 Translation invariance.**  $I(\mathbf{x}) \ge I(\mathbf{y}) \Rightarrow I(\mathbf{x}+\mathbf{1}\delta) \ge I(\mathbf{y}+\mathbf{1}\delta)$
- Axioms 1-5 yield the Generalised Entropy class of indices

$$I_{\text{GE}}^{\alpha}(\mathbf{x}) = \frac{1}{\alpha^2 - \alpha} \left[ \frac{1}{n} \sum_{i=1}^{n} \left[ \frac{x_i}{\mu(\mathbf{x})} \right]^{\alpha} - 1 \right]$$

• Axioms 1-4 + 6 yield the Kolm class + variance

$$I_{\mathrm{K}}^{\beta}(\mathbf{x}) := \frac{1}{\beta} \log \left( \frac{1}{n} \sum_{i=1}^{n} e^{\beta [x_i - \mu(\mathbf{x})]} \right)$$

## Generalised Entropy measures

• Defines a *class* of inequality measures, given parameter  $\alpha$ :

$$I_{\text{GE}}^{\alpha}(\mathbf{x}) = \frac{1}{\alpha^2 - \alpha} \left[ \frac{1}{n} \sum_{i=1}^{n} \left[ \frac{x_i}{\mu(\mathbf{x})} \right]^{\alpha} - 1 \right]$$

- GE class is rich. Some important special cases
  - for  $\alpha < 1$  it is ordinally equivalent to Atkinson ( $\alpha = 1 \ -\epsilon$  )
  - $\alpha = 0$ :  $I_{GE}^{0}(\mathbf{x}) := -\frac{1}{n} \sum_{i=1}^{n} \log(x_{i}/\mu(\mathbf{x}))$  (mean logarithmic deviation)
  - $\alpha = 1$ :  $I_{GE}^{1}(\mathbf{x}) = \frac{1}{n} \sum_{i=1}^{n} [x_i/\mu(\mathbf{x})] \log(x_i/\mu(\mathbf{x}))$  (the Theil index)
  - or  $\alpha = 2$  it is ordinally equivalent to (normalised) variance.
- Parameter  $\alpha$  can be assigned any positive or negative value
  - indicates sensitivity of each member of the class
  - $\alpha$  large and positive gives a "top-sensitive" measure
  - $\alpha$  negative gives a "bottom-sensitive" measure
  - each  $\alpha$  gives a specific distance concept

# **Generalised Entropy**



### Scale or translation independence?





### Social-welfare functions

- A standard approach to a method of assessment
- Basic tool is a social welfare function (SWF)
  - Maps set of distributions into the real line  $W = W(\mathbf{x})$
  - I.e. for each distribution we get one specific number
- Properties will depend on economic principles
- Simple example of a SWF:  $W = \Sigma_t x_i$
- Principles on which SWF could be based?
  - use counterparts of inequality axioms
  - "reverse them" so welfare increases as inequality decreases
  - also...
- **Monotonicity.**  $W(x_1, x_2, ..., x_i + \delta, ..., x_n) > W(x_1, x_2, ..., x_i, ..., x_n)$

## Social welfare and income growth



## Classes of SWFs

#### • Anonymity and population principle:

- can write SWF in either Irene-Janet form or *F* form
- may need to standardise for needs etc

#### • Introduce **decomposability**

- get class of Additive SWFs  $\mathfrak{W}$ :
- $W(\mathbf{x}) = \sum_{i} u(x_i)$
- or equivalently  $W(F) = \int u(x) dF(x)$
- If we impose **monotonicity** we get
  - $\mathfrak{W}_1 \subset \mathfrak{W}: u(\bullet)$  increasing
- If we further impose the **transfer principle** we get
  - $\mathfrak{W}_2 \subset \mathfrak{W}_1$ :  $u(\bullet)$  increasing and concave

### Evaluation functions *u*



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# SWF and inequality



- The Irene & Janet diagram
- A given distribution
- Distributions with same mean
- Contours of the SWF
- Construct an equal distribution with same social welfare
- Equally-Distributed Equivalent income

Social waste from inequality

- contour: x values such that
   W(x) = const
- Curvature of contour indicates society's willingness to tolerate "efficiency loss" in pursuit of greater equality

• Inequality 
$$1 - \frac{\xi(\mathbf{x})}{\mu(\mathbf{x})}$$

## An important family

- Take the W<sub>2</sub> subclass and impose scale invariance.
- Get the family of SWFs where *u* is iso-elastic:

$$u(x) = \frac{x^{1-\varepsilon} - 1}{1-\varepsilon}, \quad \varepsilon \ge 0$$

• has same form as CRRA utility function

Parameter ε captures society's inequality aversion.
Similar to individual risk aversion (<u>Atkinson 1970</u>)

$$\xi(\mathbf{x}) = \left[\frac{1}{n} \sum_{i=1}^{n} x_i^{1-\varepsilon}\right]^{\frac{1}{1-\varepsilon}}, \varepsilon > 0$$
$$I_{\mathrm{A}}^{\varepsilon}(\mathbf{x}) := 1 - \left[\frac{1}{n} \sum_{i=1}^{n} \left[\frac{x_i}{\mu(\mathbf{x})}\right]^{1-\varepsilon}\right]^{\frac{1}{1-\varepsilon}}$$

#### Isoelastic u for different values of $\varepsilon$



#### Overview...

Alternative approaches within Distributional Analysis Distributional analysis & inequality

Inequality basics

Social welfare

Ranking

Evidence

# Ranking and dominance

- Introduce two simple concepts
  - first illustrate using the Irene-Janet representation
  - take income vectors **x** and **y** for a given *n*
- First-order dominance:
  - $y_{[1]} > x_{[1]}$ ,  $y_{[2]} > x_{[2]}$ ,  $y_{[3]} > x_{[3]}$
  - Each ordered income in **y** larger than that in **x**
- Second-order dominance:
  - $y_{[1]} > x_{[1]}$ ,  $y_{[1]} + y_{[2]} > x_{[1]} + x_{[2]}$ ,  $y_{[1]} + y_{[2]} + \dots + y_{[n]} > x_{[1]} + x_{[2]} \dots + x_{[n]}$
  - Each cumulated income sum in **y** larger than that in **x**
- Generalise this a little
  - represent distributions in *F*-form (anonymity, population principle)
  - *q*: population proportion ( $0 \le q \le 1$ )
  - F(x): proportion of population with incomes  $\leq x$
  - $\mu(F)$ : mean of distribution *F*

## 1<sup>st</sup>-Order approach

• Basic tool is the *quantile*, expressed as

 $Q(F; q) := \inf \{x \mid F(x) \ge q\} = x_q$ 

- "smallest income such that cumulative frequency is at least as great as q"
- Use this to derive a number of intuitive concepts
- Also to characterise the idea of 1<sup>st</sup>-order (quantile) dominance:
  - "G quantile-dominates F" means:
    - for every  $q, Q(G;q) \ge Q(F;q)$ ,
    - for some q, Q(G;q) > Q(F;q)
- A fundamental result:
  - G quantile-dominates F iff W(G) > W(F) for all  $W \in \mathfrak{W}_1$

### Parade and 1<sup>st</sup>-order dominance

Q(.;q)G \*\*\*\*\*\* q0

 Plot quantiles against proportion of population

Parade for distribution F again

Parade for distribution G

In this case *G* clearly quantile-dominates *F*But (as often happens) what if it doesn't?
Try second-order method

## 2<sup>nd</sup>-Order approach

• Basic tool is the *income cumulant*, expressed as

 $C(F; q) := \int \mathcal{Q}(F; q) x \, \mathrm{d}F(x)$ 

- "The sum of incomes in the Parade, up to and including position q"
- Use this to derive a number of intuitive concepts
  - the "shares" ranking, Gini coefficient
  - graph of *C* the *generalised Lorenz curve*
- Also to characterise the idea of 2<sup>nd</sup>-order (cumulant) dominance:
  - "G cumulant-dominates F" means:
    - for every q,  $C(G;q) \ge C(F;q)$ ,
    - for some q, C(G;q) > C(F;q)
- A fundamental result (<u>Shorrocks 1983</u>):
  - G cumulant-dominates F iff W(G) > W(F) for all  $W \in \mathfrak{W}_2$

### GLC and 2<sup>nd</sup>-order dominance



# 2<sup>nd</sup>-Order approach (continued)

- The *share* of the proportion *q* of distribution *F* is  $L(F;q) := C(F;q) / \mu(F)$ 
  - "income cumulation at q divided by total income"
- Yields Lorenz dominance, or the "shares" ranking:
  - "G Lorenz-dominates F" means:
    - for every q,  $L(G;q) \ge L(F;q)$ ,
    - for some q, L(G;q) > L(F;q)
- Another fundamental result (<u>Atkinson 1970</u>):
  - For given  $\mu$ , G Lorenz-dominates F iff W(G) > W(F) for all  $W \in \mathfrak{W}_2$

### Lorenz curve and ranking



Plot shares against proportion of population
Perfect equality
Lorenz curve for distribution F
Lorenz curve for distribution G

In this case *G* clearly Lorenzdominates *F*So *F* displays more inequality than *G*

But what if L-curves intersect?

 No clear statement about inequality (or welfare) is possible without further information



Overview	Distributional analysis & inequality
	Inequality basics
Attitudes and perceptions	Social welfare
	Ranking
	Evidence

### Views on distributions

- Do people make distributional comparisons in the same way as economists?
- Summarised from <u>Amiel-Cowell (1999)</u>
  - examine proportion of responses in conformity with standard axioms
  - both directly in terms of inequality and in terms of social welfare

	Inequality		SWF	
	Num	Verbal	Num	Verbal
Anonymity	83%	72%	66%	54%
Population	58%	66%	66%	53%
Decomposability	57%	40%	58%	37%
Monotonicity	-	-	54%	55%
Transfers	35%	31%	47%	33%
Scale indep.	51%	47%	-	-

# Inequality aversion

- Are people averse to inequality?
  - evidence of both inequality and risk aversion (<u>Carlsson et al 2005</u>)
  - risk-aversion as proxy for inequality aversion? (Cowell and Gardiner 2000)
- What value for ε?
  - affected by way the question is put? (Pirttilä and Uusitalo 2010)
  - high values of risk aversion from survey evidence **Barsky et al 1997**)
  - lower values of risk aversion from savings analysis (<u>Blundell et al 1994</u>)
  - from happiness studies 1.0 to 1.5 (Layard et al 2008)
  - related to the extent of inequality in the country? (<u>Lambert et al 2003</u>)
  - perhaps a value of around 0.7 2 is reasonable (<u>HM Treasury 2011</u> pp 93-94)

# Conclusion

- Axiomatisation of inequality or welfare can be accomplished using just a few basic principles
- Ranking criteria can provide broad judgments
- But may be indecisive, so specific SWFs could be used
  - What shape should they have?
  - How do we specify them empirically?
- Several axioms survive scrutiny in experiment
  - but Transfer Principle often rejected

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